



## **Wally Head Explains How Profits Interest Structures Can Enhance the Economic Benefits Provided by a Family Office**

CHICAGO – August 1, 2019 – Wally Head, Gresham's Vice Chairman, co-led an Ask the Expert session titled *An Interactive Dialogue on Profits Interest Structures* at the Family Office Exchange's Family Office Forum in Chicago on July 17, 2019. This session included family members and family office executives who have profits interest structures in place or are considering implementing them.

The session provided explanations of why profits interests may or may not be appropriate for a family, how they can be structured and implemented, and issues that may arise during their operation. Examples of how profits interest structures can be used in various situations were provided and an active Q&A portion added to the very practical nature of the session.

Wally also explained how profits interests are used by family offices to improve their after-tax economics at a TIGER 21 meeting in New York City on March 26, 2019. This session included members who currently have family offices using profits interests and others who are considering implementing them. Wally also shared with them a model Gresham has developed to help assess the after-tax benefits that may result from various types of profits interest structures.

If you would like more information about how Gresham helps clients who have or are considering implementing profits interests structures, please contact Wally Head at [whead@greshampartners.com](mailto:whead@greshampartners.com) or 312 327 5020.

### **About Gresham**

*Gresham Partners is an independent investment and wealth management firm that has been serving select families and family offices as a multi-family office and an outsourced chief investment officer since 1997. Gresham is wholly owned by its senior professionals, client fees are its sole source of compensation, it avoids conflicts of interest that affect many other firms and it acts as a fiduciary dedicated to serving its clients' best interests. For more information about Gresham, please go [Here](#).*